

The Consistent Clients Formula™ for Introverts

Yes, I'm ready to do less marketing and get more clients!

STEP 1: Discover your Uniqueness Factor. Determine what's special about you and identify what clients can't wait to pay you for. Communicate it so that people are excited to hear more, or refer the right people to you. That's the difference between consistent clients coming to you, vs. being frustrated with inconsistent income.



STEP 2: Create an Irresistible 5-Star Signature Package. Create an irresistible package for your services, so you aren't stuck trading dollars for hours. Start charging what you're worth.

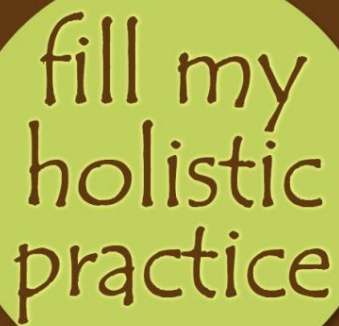
STEP 3: Get the phone ringing, the introverted way. Get known as a go-to expert quickly and attract clients the introverted way. **Use your top 2 introverted marketing strategies** to get the phone ringing with interested people.

STEP 4: Inspire interested people to become committed cash-paying clients. Use a proven system and conversation flow, such as the "Clients Say Yes" conversation flow, that inspires interested people to work with you now, rather than later. Especially those who are happy to pay you cash.

STEP 5: Inspire clients to return & set things up for other people to do the marketing FOR you. It's more costly to get new clients than it is to inspire current clients to return (or clients/referral partners to refer clients to you). Put a system that works in place, and get ready for a steady flow of clients!

www.fillmyholisticpractice.com

On the next page, fill in your next action steps.



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"Your Easy Path to More Clients."

These are areas of mastery to evaluate yourself on. When you master these areas, you will have a consistent flow of committed high-paying clients.

Your chosen area of mastery to focus on:

Your immediate action step to attract more than enough clients:

By what date:

After completing this worksheet, email it to mentor@fillmyholisticpractice.com.

To receive priority consideration for a FREE "Double My Practice, the Introverted Way" Strategy Session, go to <https://www.surveymonkey.com/r/doublefactor>

*Mention you listened to the talk.